

PRESS RELEASE

flyion Enters Indian and Chinese Market

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The German biotechnology company flyion has successfully entered the Indian and Chinese market by selling two Flyscreen automated patch clamp units in Bangalore and Beijing, respectively.

India

A Flyscreen APC unit has been sold to Advinus Therapeutics, an R&D driven pharmaceutical company located in Bangalore. Advinus will use the Flyscreen robot for its drug discovery and new development of pharmaceutical and agrochemical products. The Discovery arm of Advinus integrates under one umbrella the expertise, experience, capabilities and infrastructure needed for drug discovery from hit to clinical development candidate. Advinus is one of the leading R&D alliances and pharmaceutical research outsourcing companies in India.

flyion is represented by [Labmate Asia](#), an established and comprehensive partner in India. Labmate represents the interests of several world leaders in their respective fields. The recent market segment being the new Biopharmaceutical companies involved in recombinant vaccines and drug discovery.

China

flyion GmbH announces the first sale of its Flyscreen® 8500 automated patch clamp robot in China. The unit will be operated at the Capital University of Medical Sciences in Beijing. The Capital University of Medical Sciences, founded in 1960, is the key municipal university in Beijing and one of the advanced medical institutes in China. Its major objective is to educate high level undergraduates and postgraduates of clinical application, while it also gives consideration to educating medical personnel of various levels concerning preventive medicine, rehabilitation, biomedical engineering, and all disciplines of pre-clinical medicine.

flyion is represented by [Dakewe Biotech](#), an established and comprehensive partner in China. The unit is scheduled to start its operation in early 2007.

Flyscreen®8500 technology

flyion's pipette-based ion channel screening platform, the Flyscreen®8500 creates true patch-clamp data and operates completely unattended for several hours. Flyscreen®8500's patch clamp hardware, built around the well-known HEKA EPC-10 amplifiers, together with Flyscreen Suite® software, provides a complete turnkey solution for industrial patch clamp needs. The Flyscreen® system uses an elegant concept, the capture of a mammalian target cell inside a glass tip, to automate and simplify a process that has hitherto required highly skilled technicians. flyion's patch clamp robot offers a scalable system that can be operated by non-specialists. It increases throughput 10-100 fold while at the same time reducing the cost per data point.

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